

#### OTRA INFORMACIÓN RELEVANTE

#### PLÁSTICOS COMPUESTOS, S.A.

27 de mayo de 2021

En virtud de lo previsto en el artículo 17 del Reglamento (UE) nº 596/2014 sobre Abuso de mercado y en el artículo 227 del texto refundido de la Ley del Mercado de Valores, aprobado por el Real Decreto Legislativo 4/2015, de 23 de octubre, y disposiciones concordantes, así como en la Circular 3/2020 de 30 de julio de 2020, sobre información a suministrar por empresas incorporadas a negociación en el BME Growth, Plásticos Compuestos, S.A. (la "Sociedad" o "Kompuestos") pone en su conocimiento la siguiente información:

En el día de hoy, Kompuestos participará en el Discovery Meeting del Foro MedCap 2021 organizado por BME (<a href="www.foromedcap.es">www.foromedcap.es</a>) celebrándose una presentación a las 12:30 horas.

Se adjunta la presentación corporativa de Kompuestos preparada para la cobertura del Foro MedCap 2021 y la participación de Kompuestos en el mismo.

En cumplimiento de lo dispuesto en la Circular 3/2020 del segmento BME Growth de BME MTF Equity, se deja expresa constancia de que la información comunicada por la presente ha sido elaborada bajo la exclusiva responsabilidad de la Sociedad y sus administradores.

Quedamos a su disposición para cuantas aclaraciones consideren oportunas.

En Palau-Solità i Plegamans (Barcelona), a 27 de mayo de 2021.

Corporation Chimique International S.P.R.L. P.p. D. Ignacio Duch Tuesta Presidente del Consejo de Administración

# KOMPUESTOS

# THE CIRCULAR ECONOMY OF PLASTICS

Discovery Meeting Foro Med Cap Madrid 2021





# Kompuestos today

Kompuestos is one of the first compounding producers in Europe.

2 production plants

+70
employees

+40 countries

+750

Our mission: "At Kompuestos we are committed to offer sustainable solutions! We have a long track record in reducing plastic's CO2 footprint and we are leaders in biodegradable plastics"

+220,000

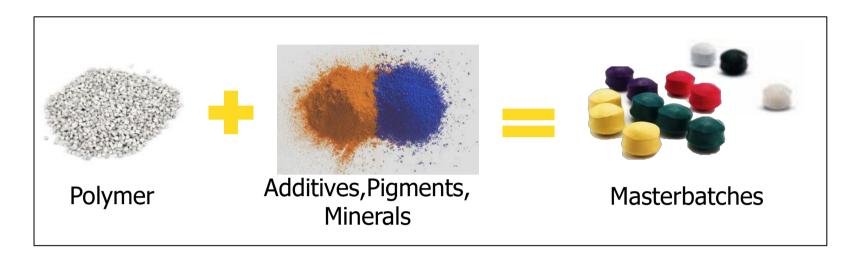
Nominal capacity (mT)

Based in Barcelona, Kompuestos is one of the leading international suppliers of high-performance sustainable compounds and masterbatches.

# Our products



# **Introducing Masterbatch**





## Today Kompuestos' product porfolio is divided into six major groups

## **Compostable Resins**

Specialties: Green Solutions

#### **Black Masterbatches**

Mass Production:
Depth and performance

## **Mineral Masterbatches**

Mass Production: High-performance mineral concentrates

#### **White Masterbatches**

Mass Production:
Purity and easy dispersion

## **Color Masterbatches**

Specialties: Life and functionality for plastic

### **Additive Masterbatches**

Specialties:
Broad functionality for plastic

## Market diversification





## **Agriculture**

Greenhouses, Plastic Reservoirs, Pipes



#### **Automotive**

Engine pieces, Bumper, Airbags, Seatbelts



## **Packaging**

Bags, Films, Boxes, Palets



### **Construction & Urbanism**

Nets, Helmets, Pipes, Cones



## **Housewares & Appliances**

Cutlery, Films, Tuppers



## **Toys, Sports & Goods**

Lego, Football, Chessboard, Cards



## **Healthcare & Hygiene**

Dypers, Toothbrush, Bottles

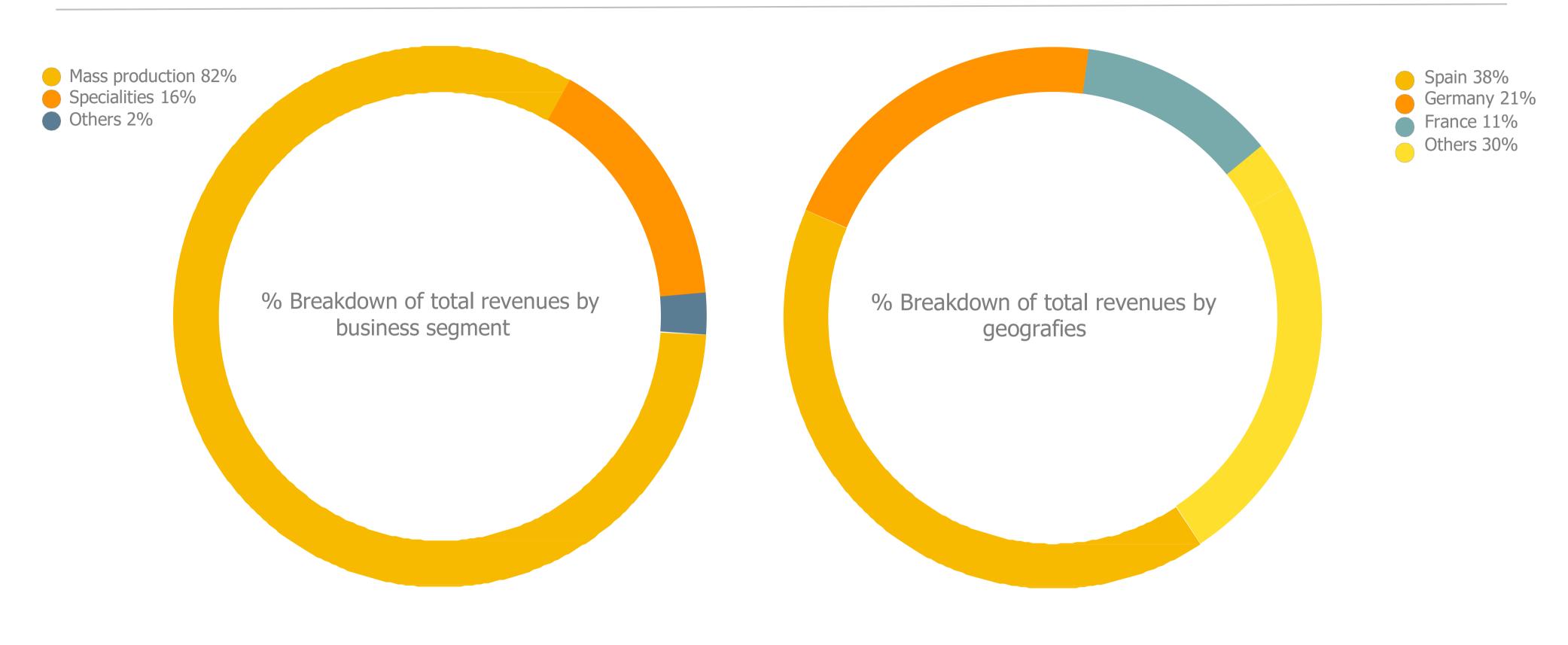


## **Furniture & Garden**

Flower Pots, Hose, Chairs, Sprinkler

# Evolution by business segment and geografies





Massive productions includes fillers and black and White materbatch Specialities include aditives, color masterbatches and Bio solutions

# The green plastic revolution



### The issue



Identifying the problem & possible solutions

## **Raising Awareness**



Compromise

+ R&D +

EU Directives 2015/720 and 2019/904 Spanish Royal Decree 293/2018

## **The Solution**



- Recycling
- Biodegradable & compostable solution

Compostable resins

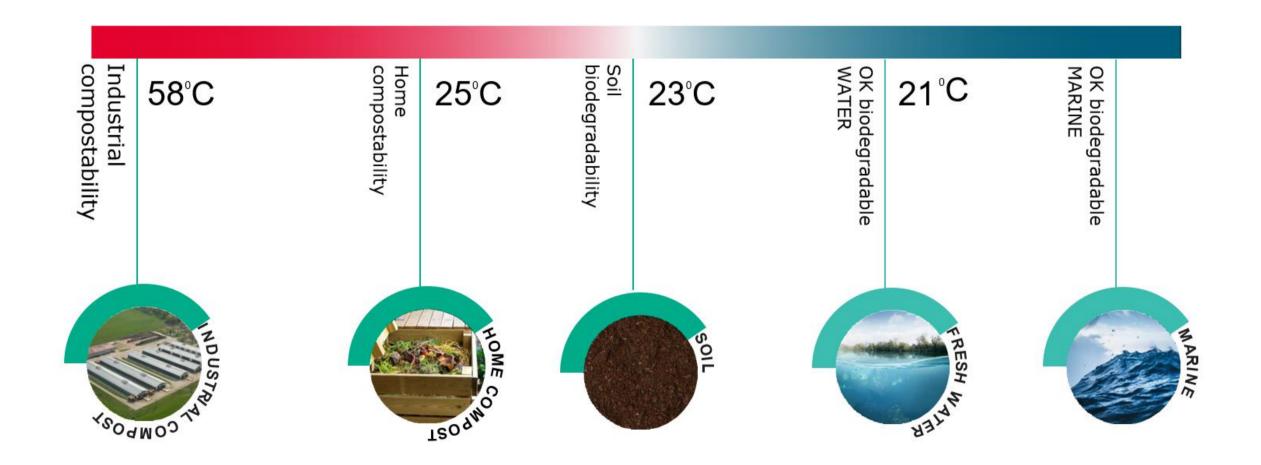
Biodegradable in water

# Compostable Resins

Kompuestos' counts with 17 different types of completely biodegradable and compostable resins made from different starches such as corn, potato, cereals, and other biologically sourced polymers. Our resins are designed to run on existing standard industrial equipment, offering the opportunity to completely replace traditional plastics.

Standard polymers such as; PE, PP, PS, ..., can be used for multiple applications regardless of the final product due to its outstanding and long-term mechanical features. Bioplastics, however, require specific formulation for each individual application. The overengineering of conventional polymers changes to specific tailor-made solutions for each application. At Kompuestos we have been formulating our own products since day one, thus we count with over 30 years of experience in formulating customized products for our clients.

Kompuestos holds **14 LAND certificates** certified as OK compost of which 8 are also certified as OK HOME Compost. Kompuestos also holds **3 OK WATER** certificated.



# Kompuestos is also part of the Ellen MacArthur Foundation

In the last year Kompuestos has obtained 7 new certifications for its biodegradable resins. This effort on the part of Kompuestos to develop more biodegradable and compostable products is essential to be able to replace single-use plastics that are difficult to collect or difficult to recycle. Although volumes are still small, customer approvals for these products increased by 60% in 2021. Kompuestos is committed to recycling different types of plastic in order to give these products a second life. In this sense, Kompuestos is continuously looking for new sources of recycled product to be able to reincorporate it into its product range.

Furthermore, Kompuestos continues to promote products such as Exfill that allow les use of the polymer in the final products and decrease the carbon foot print in the final finished good.

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## Mineral Masterbatches

Exfill® products can go as high as 70% of the final plastic packaging, which significantly helps in reducing the content of polymers while maintaining and enhancing the mechanical properties of the packaging.

Using calcium carbonate significantly reduces the carbon footprint of the final packaging.

# Why Exfill®

## High-performance mineral based concentrates

Our mineral concentrates are completely recyclable and naturally engineered to reduce the use of petrochemical-based products.

Using mineral fillers also reduces the cost of the final finished good.

As this product is used, you add ecological value to plastic by increasing productivity and lowering energy consumption.



# The circular economy of plastics



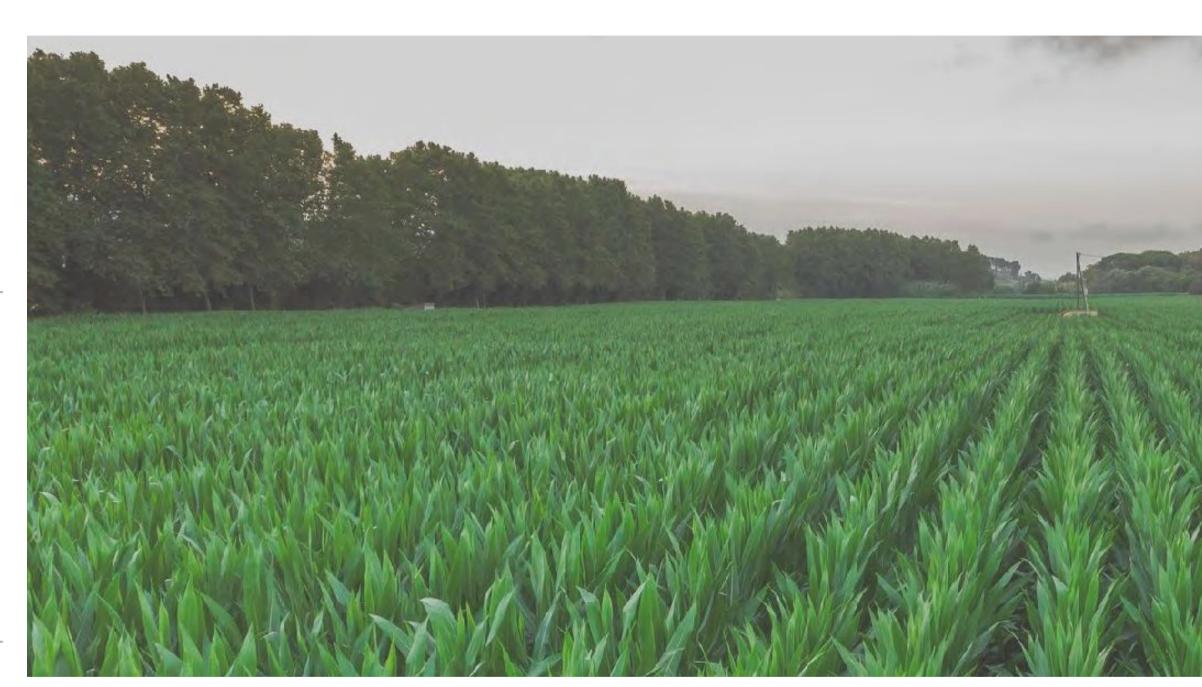
Despite its advantages, the increased use of traditional plastics for short-term applications leads to fossil fuel and environmental problems, degradation of natural ecosystems and production of greenhouse gases.

This leads to the need to change the production and consumption cycle of plastics; thus, at a global level, a transformation in the industry is being promoted that gives way to the new circular economy of plastics, based on these three principles:

**Reduction of plastic discharges into natural ecosystems:** Improve the collection and recovery of plastics to avoid a progressive degeneration of the oceans and the ecosystem. The solution to this problem should be to invest in infrastructure for collection and recycling and to develop new varieties of plastics based on recycling and reuse rather than on use and abandonment.

**Recycling and reuse of the materials:** An increase in the recycling and reuse of plastics would reduce the proportion of plastics dumped in nature and allow a transition in the manufacture of plastics based on the reuse of materials for industry.

**Manufacture of plastics based on renewable sources:** Incorporate renewable raw materials to replace fossil sources that will gradually be depleted.

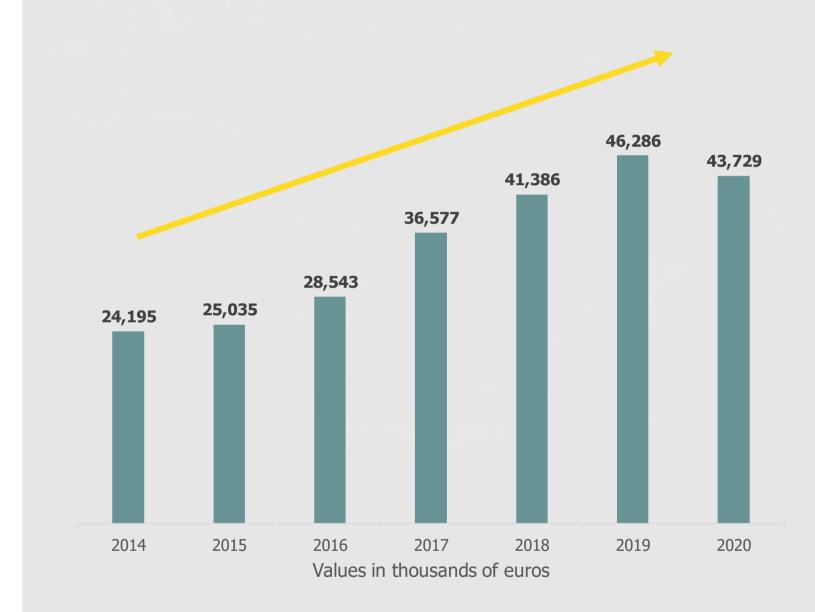


# Historical P&L 2014 - 2020



<i>In '000 €</i>	2014	2015	2016	2017	2018	2019	2020
Total revenues	24,198	25,053	28,543	36,577	41,386	46,286	43,729
% growth		3.5%	13.9%	28.1%	13.1%	11.8%	-5.5%
Cost of goods sold	(14,108)	(16,329)	(19,060)	(2,6545)	(29,447)	(32,253)	(30,599)
Gross margin	10,091	8,724	9,483	10,032	11,939	14,033	13,130
% margin	41.7%	34.8%	33.2%	27.4%	28.8%	30.3%	30.0%
Personnel expenses	(2,357)	(2,612)	(2,906)	(3,464)	(3,346)	(3,703)	(3,495)
Other operating expenses	(5,152)	(5,231)	(5,268)	(5,838)	(6,088)	(8,244)	(7,998)
Works related to own assets	-	72	453	1,387	1,243	1,629	1,243
Grants	-	-	-	279	270	-	28
Normalized EBITDA	2,582	953	1,762	2,397	4,017	3,715	2,909
% margin	10.%	3.8%	6.2%	6.6%	9.7%	8.0%	6.7%
D&A	(1,644)	(1,200)	(1,135)	(1,737)	(2,328)	(1,835)	(2,596)
Non current expenses	-	13	51	12	(264)	(481)	(731)
EBIT	938	(234)	678	672	1,425	1,399	(418)
% margin	3.9%	-0.9%	2.4%	1.8%	3.4%	3.0%	-1.0%
Financial result	(447)	(462)	(509)	(537)	(833)	(1,115)	(1,198)
Profit before tax	491	(696)	169	135	592	284	(1,616)
% margin	2.0%	-2.8%	0.6%	0.4%	1.4%	0.6%	-3.7%

## Revenues

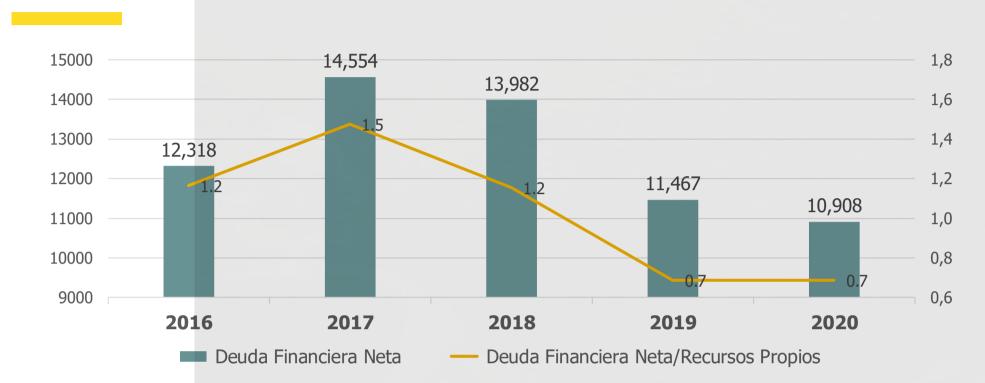


## Historical Balance Sheet 2014 - 2020

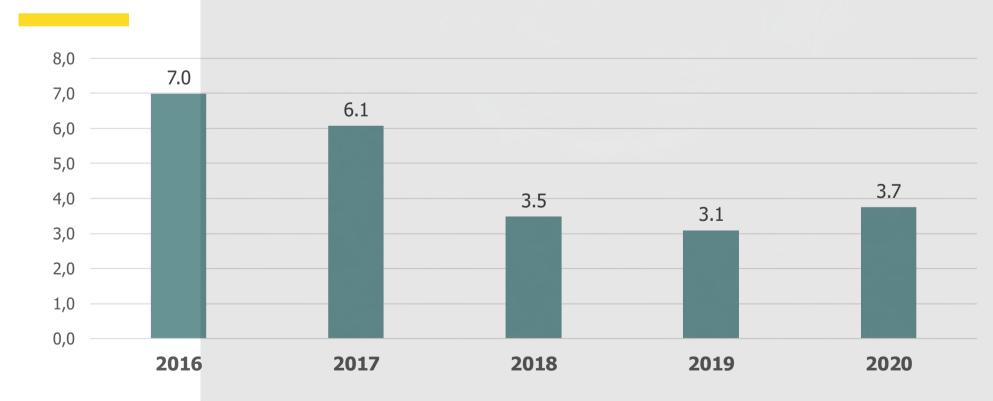


<i>In '000 €</i>	2014	2015	2016	2017	2018	2019	2020
III OOO E	2014	2015	2010	2017	2010	2019	2020
Non-current assets	13,623.3	15,321.9	18,115.1	19,573.3	21,063.5	25,158.5	25,623.9
Inventories	6,058.2	7,147.8	7,998.7	5,352.3	6,675.6	7,073.0	7,398.2
Trade receivables	2,088.7	3,523.9	3,887.5	5,468.3	5,791.5	4,330.9	2,672.4
Other current assets	179.3	333.9	266.5	281.9	205.3	643.7	665.5
Operating cash & equivalents	200.7	1,343.6	134.8	274.6	2,184.9	1,074.0	4,024.9
Current assets	8,526.9	12,349.3	12,287.5	11,377.0	14,857.2	13,121.6	14,761.1
Total assets	22,150.1	27,671.2	30,402.6	30,950.3	35,920.8	38,280.1	40,385.0
Shareholders' equity	8,501.0	10,566.1	10,332.7	10,086.5	12,156.4	16,907.1	15,495.5
Long-term financial debt	1,577.8	6,381.2	6,399.2	6,164.9	7,666.9	8,827.1	13,176.8
Other long-term liabilities	370.6	368.5	344.8	212.7	149.8	195.9	184.0
Non-current liabilities	1,948.3	6,749.6	6,744.0	6,377.6	7,816.6	9,022.9	13,360.9
Short-term financial debt	6,122.1	4,400.6	6,227.8	8,846.3	8,544.9	4,115.1	2,366
Trade payables	5,302.9	5,727.3	6,592.5	5,322.6	7,099.9	7,750.4	9,078.3
Other payables	275.8	227.4	505.6	317.4	302.9	484.6	84
Current liabilities	11,700.8	10,355.4	13,325.9	14,486.3	15,947.7	12,350.1	11,528.6
Total liabilities & shareh. equity	22,150.1	27,671.2	30,402.6	30,950.3	35,920.8	38,280.1	40,385.0

# Net financial debt/equity



# Net financial debt/normalized EBITDA



# First results of 2021 (January – March)





#### **VOLUMENS SOLD**

17,489 Tn

13%



#### **NORMALIZED EBITDA** ('000 €)

1.067

53,5%



#### **REVENUES** ('000 €)

14,442

16,92%



#### **NOMINAL CAPACITY INSTALLED**

220,510 Tn



The Company has seen an improvement in activity with respect to the previous year which had been affected by the Covid-19 outbreak. Sales in the first quarter of 2021 increased by 16,92% compared to the same period in 2020. At the same time, normalized Ebitda amounted to 1.067€ million, increasing in 53,5% with respect to the same period in 2020.

The Company has also powered its green solutions, which have seen an increase in homologation processed by 60% with respect to the previous year. At the same time, sales in green solution products have also increased in 10% with respect to the same quarter in 2020. Kompuestos is continuously developing new solutions for the market and is working towards a greener future.

Homologation processes with clients in green solutions have increased

60%

since last year

<sup>\*</sup> The above-mentioned figures are provided by the Company as an advance of the first quarter of the year and thus have not been audited.

# Corporate Governance



#### **Ignacio Duch**

Member of the Board of Directors as a representative of Corporation Chimique International S.P.R.L (Chairman)

#### **Clara Duch**

Member of the Board of Directors (Executive Director)

#### **Carlos Argenté**

Member of the Board of Directors as a representative of CCP Masterbatch, S.L. (Proprietary Director)

#### **David Villaró**

Member of the Board of Directors (Executive Director)

#### Albert de la Riva

Member of the Board of Directors and Member of the Audit Committee (Independent Director and Chairman of the Audit Committee)

#### **Iñigo Gallo**

Member of the Board of Directors and Member of the Audit Committee (Independent Director)

#### **Sandra Duch**

Member of the Board of Directors and Member of the Audit Committee (External Director)

#### Luís Vázquez

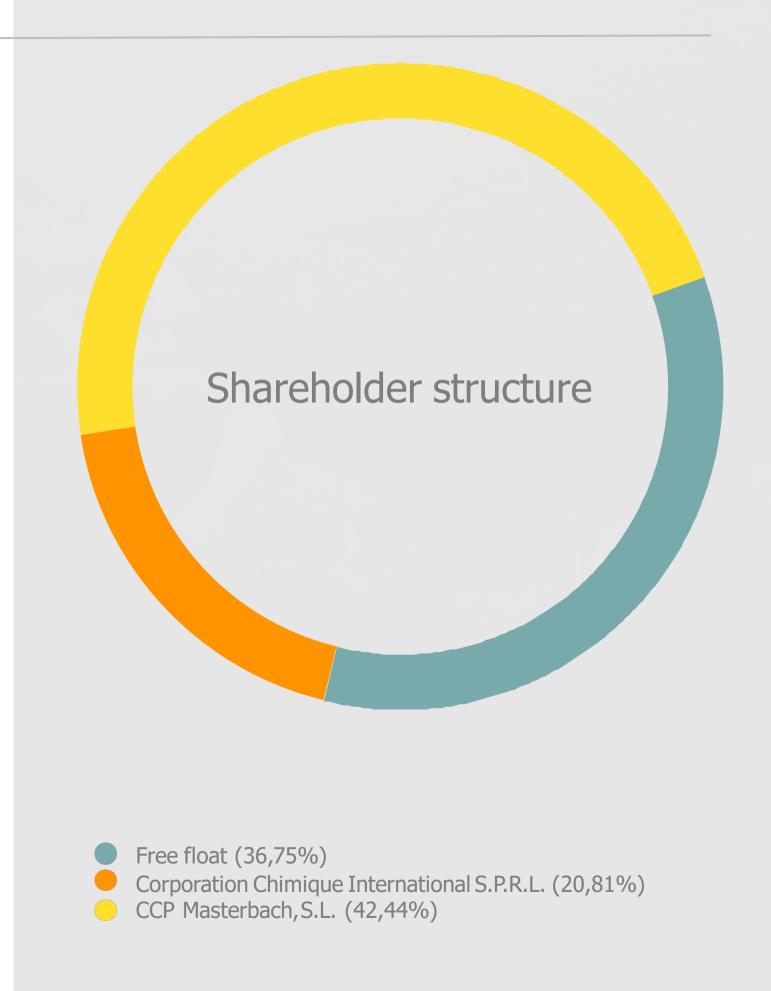
Member of the Board of Directors as representative of Gant Finance, S.A. (Proprietary Director)

#### Lluis Clusella

Member of the Board of Directors as representative of Gestión y Administración Mobiliaria, S.A. (Proprietary Director)

#### **José Luis Palao**

Secretary non-director



# Stock performance



	2019					2020	2021
PRICE (euros)	AugDec.	1Q2020	2Q2020	3Q2020	4Q2020	JanDec.	Until 31/3/2021
Opening (*)	2.48	2.90	2.54	2.68	2.76	2.90	2.44
Minimum	2.44	2.50	2.26	2.60	2.44	2.26	2.34
Maximum	2.96	3.60	2.92	2.76	2.76	3.60	2.76
Closing	2.90	2.54	2.64	2.76	2.48	2.48	2.58
Average	2.55	3.05	2.55	2.70	2.64	2.74	2.53

(\*) Kompuestos went public on the BME Growth on the 12-08-2019 at an opening price of 2.48€

	2019					2020	2021
STOCK MARKET INDICATORS	AugDec.	1Q2020	2Q2020	3Q2020	4Q2020	JanDec.	Unit 31/3/2021
Market cap. (euros)	35,251,530	30,875,478	32,091,048	33,549,732	30,146,136	30,146,136	31,361,706
No. of ordinary shares outsanding	12,155,700	12,155,700	12,155,700	12,155,700	12,155,700	12,155,700	12,155,700
Share par value (euros/share)	0.60	0.60	0.60	0.60	0.60	0.60	0.60
Comulative volume ('000 shares)	862	718	186	63	660	1,627	925
Comulative volume ('000 euros)	2,138	2,117	470	170	1,697	4,454	2,255

KOMPUESTOS vs ÍNDICES	Rent 2019 (*)	Rent 1Q2020	Rent 2Q2020	Rent 3Q2020	Rent 4Q2020	Rent 2020	Rent 2021
Kompuestos	16.94%	-12.41%	3.94%	4.55%	-10.14%	-14.48%	5.74%
Ibex 35	8.55%	-28.94%	6.57%	-7.07%	19.95%	-16.69%	5.94%
Ibex MAB ALL Share	30.53%	-12.18%	24.29%	15.48%	9.36%	37.93%	9.42%

<sup>(\*) %</sup> of variation of quotation in the period, in the case of 2019 it taken from 12-08-2019 which is when Kompuestos went public on the BME Growth.

#### KOMPUESTOS VS IBEX 35 E IBEX GROWTH MARKET ALL SHARE



Data in base 100 with respect to the day of Kompuestos' exit to BME Growth (12.08.2019).

#### **KOMPUESTOS QUOTATION EVOLUTION (€/acc.)**



14.



# Let's work together.

We are here to help you.

If you need more information, please do not hesitate to contact us.

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#### Moving towards a sustainable future

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